



LOYOLA COLLEGE (AUTONOMOUS) CHENNAI – 600 034

B.Com. DEGREE EXAMINATION – COMMERCE

FOURTH SEMESTER – APRIL 2025



UCO 4601 – EXIM PROCEDURE AND DOCUMENTATION

Date: 08-05-2025

Dept. No.

Max. : 100 Marks

Time: 09:00 AM - 12:00 PM

SECTION A - K1 (CO1)

Answer ALL the Questions

(10 x 1 = 10)

1. MCQ

- a) Select the correct statement regarding the Balance of Trade (BOT):
 a) BOT includes all visible and invisible trade transactions.
 b) BOT always results in a surplus for a country.
 c) BOT does not consider exports and imports of goods.
 d) BOT is a part of the Balance of Payments (BOP).
- b) Identify the key role of a forwarding agent in export trade:
 a) Manufacturing goods for export
 b) Providing investment funds to exporters
 c) Managing export documentation and shipment coordination
 d) Setting foreign exchange rates
- c) A key function of customs clearance in imports is to:
 a) Control foreign exchange reserves
 b) Verify and approve the legality of imported goods
 c) Restrict the entry of all foreign goods
 d) Provide financing to importers
- d) Duty Drawback is a benefit provided to exporters to:
 a) Reduce customs duties on imported raw materials used in export production
 b) Encourage local sales within domestic markets
 c) Increase foreign exchange rates for export earnings
 d) Delay export shipments
- e) In international trade, a Letter of Credit (LC) is primarily used to:
 a) Act as a financial guarantee between buyer and seller
 b) Avoid import duties
 c) Minimize transportation costs
 d) Eliminate all trade risks

2. Match the following

- a) FEMA - I. 1995
- b) FERA - II. 1952
- c) WTO - III. 1973
- d) WCO - IV. 1999
- e) Incoterms - V. 1936

SECTION A - K2 (CO1)

Answer ALL the Questions

(10 x 1 = 10)

3. Fill in the blanks

- a) Export and import are crucial components of a country's foreign trade, influencing its _____ stability and global trade relations.
- b) Export credit guarantee helps to protect _____ from the risk of non-payment by foreign buyers.
- c) The Import Export Code (IEC) is mandatory for businesses engaging in _____ transactions.

d)	The Export Promotion Capital Goods (EPCG) Scheme allows exporters to import capital goods at concessional _____.
e)	_____ are designed to boost exports by providing tax exemptions and other incentives to manufacturers.
4.	Define the following:
a)	Balance of payment (BOP)
b)	Letter of Credit
c)	IEC Code
d)	Duty drawbacks
e)	Export Promotion Zone
SECTION B - K3 (CO2)	
Answer any TWO of the following in 100 words each. (2 x 10 = 20)	
5.	Explain the importance of foreign trade.
6.	Elaborate the role of forwarding agents.
7.	State the importance of Clearing Agents in International Trade.
8.	Explain the Export Promotion Capital Goods (EPCG) Scheme.
SECTION C – K4 (CO3)	
Answer any TWO of the following in 100 words each. (2 x 10 = 20)	
9.	Explain the Benefits of Trading House Status.
10.	Discuss the Barriers of foreign trade.
11.	Distinguish between FERA and FEMA.
12.	Explain the methods of Payments used in foreign trade.
SECTION D – K5 (CO4)	
Answer any ONE of the following in 250 words (1 x 20 = 20)	
13.	Examine the various documents required in export documentation.
14.	Discuss the ISO 9000 Series and other Internationally accepted Quality Certificates.
SECTION E – K6 (CO5)	
Answer any ONE of the following in 250 words (1 x 20 = 20)	
15.	Discuss the various functions of Clearing Agents.
16.	Examine the Schemes, Criteria, Procedures, and Documentation in trading Houses.

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